



SALES AND APPLICATION ENGINEER

Permanent contract, South of Grand-Duchy of Luxembourg

Fonction :

In the Aftermarket back-end team, for our "Process Burner" products, you will:

- Review specifications, prepare technical and commercial proposals within the given time frame
- Understand and define commercial constraints, such as sourcing restrictions, local content requirements, budget limits, terms & conditions, potential competitors, decision-making process.
- Develop and maintain a long term profitable relationship with the customers and identify ways to anticipate their needs
- Organize and/or participate in customer visits, possibly business group product promotion seminars and exhibitions
- Work closely with Outside and Inside Sales Engineers, Execution and Process departments to optimize the support given to the customers.
- Maintain and improve technical expertise for the product line

Profile :

- You have successfully completed your studies in civil engineering with a focus on construction or structural engineering
- Language skills: German and English (fluent)
- A first experience in a similar position is wished. Knowledge or experience in steel frame structures is a strong plus.
- Strong knowledge of current regulations and relevant regulations
- You have a strong technical understanding and are enthusiastic

To apply :

- Send your resume and application letter to our HR Department: recrutement@lease.lu. By submitting your application, you give your consent for the collection and processing of your personal data in order to fill a vacancy and/or to be registered in our recruitment pool.
- Your application will be treated with all our consideration.