



## **PROJECT ENGINEER**

CDI, Province de Liège

### **Fonction :**

The main responsibilities of the Process Engineer are:

- Build technical and commercial offers adapted to the constraints detected at the customer
- Calculate profitable offers, submit them to the client and follow the development of contracts resulting from them
- Explain and demonstrate that the proposed solutions meet the needs of the customer (requires a thorough knowledge of the product line and its applications)
- Manage and meet customer expectations during the proposal & negotiation phase
- Negotiate with customers
- Establish and develop strong customer relationships over time that allow continuity.
- Accompany potential customers from the initial contact until the conclusion of the contract
- Act as the single point of contact for clients
- Participate in prospecting and awareness of target markets
- Participate in increasing the visibility of NESA products (trade fairs, advertising, ...)

### **Profile :**

- You have a Master (Engineering or Scientific)
- You have a few years experience in the industrial sector (OEM, EPC, EPCm) in a technical function
- A first experience with technical customers is an asset
- You are fluent in English and French
- You demonstrate high availability for frequent and variable travel abroad (20-25%)

### **To apply :**

- Send your resume and application letter to our HR Department: [recrutement@lease.lu](mailto:recrutement@lease.lu). By submitting your application, you give your consent for the collection and processing of your personal data in order to fill a vacancy and/or to be registered in our recruitment pool.
- Your application will be treated with all our consideration.